

**BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS**

**RESOLUTION NO. BG-2024-010**

**PROCUREMENT OF ACUMATICA ERP UNLIMITED USERS' LICENSE SUBSCRIPTION  
THROUGH DIRECT CONTRACTING**

**WHEREAS**, the Bases Conversion and Development Authority (BCDA), through the Information and Communications Technology Department (ICTD), intends to procure the **Acumatica ERP Unlimited Users' License Subscription** on Cloud for the BCDA Group via Direct Contracting with the Approved Budget for Contract (ABC) amounting to **Two Million Ninety-Eight Thousand Nine Hundred Eighty-Seven and 18/100 Pesos (Php2,098,987.18)**, inclusive of VAT and all applicable government taxes and fees;

**WHEREAS**, the Acumatica ERP System was developed to automate business processes for effective oversight and monitoring of its subsidiaries. The Acumatica ERP System offers the following features:

1. Automates/harmonizes the accounting system of the BCDA Group;
2. Facilitates the consolidation of the BCDA Group's financial transactions;
3. Facilitates an easier and faster access to BCDA Group's financial statements;
4. Takes advantage of the benefit of technology in the recording and tracking of various business transactions; and
5. Assists BCDA in financial analysis, planning and decision-making.

**WHEREAS**, the Acumatica ERP System has been installed at BCDA, Clark Development Corporation (CDC), John Hay Management Corp (JHMC), and Poro Point Management Corp (PPMC) to align and harmonize their financial and accounting system. This Acumatica ERP System is currently being used with unlimited users' license that is subscribed annually;

**WHEREAS**, considering the necessity of the Acumatica ERP in the everyday operations of BCDA and its subsidiaries, BCDA intends to procure the annual license for the ERP System;

**WHEREAS**, on 12 January 2024, Octal Philippines, Inc./CloudQwest Solutions, Inc. submitted a price offer valid until 31 March 2025 (**Annex "A"**) to provide the Acumatica ERP Unlimited Users' License Subscription on Cloud to BCDA in the amount of **Two Million Ninety-Eight Thousand Nine Hundred Eighty-Seven and 18/100 Pesos (Php2,098,987.18)**, inclusive of VAT;

**WHEREAS**, on 22 February 2024, ICTD endorsed a memorandum requesting for the renewal of the **Acumatica ERP Unlimited Users' License Subscription** on Cloud for the BCDA Group through direct contracting pursuant to Section 50 (a) of the Revised Implementing Rules and Regulations of Republic Act No. 9184 on Alternative Method of Procurement, to wit:

*"Direct Contracting may be resorted to by the concerned Procuring Entities under any of the following conditions:*

a. Procurement of Goods of proprietary nature which can be obtained only from the proprietary source, i.e. when patents, trade secrets, and copyrights prohibit others from manufacturing the same item;

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c. Those sold by an exclusive dealer or manufacturer which does not have sub-dealers selling at lower prices and for which no suitable substitute can be obtained at more advantageous terms to the government.”

**WHEREAS**, on 01 March 2024, ICTD also submitted a copy of the approval of the Bureau of Internal Revenue (BIR) on the usage of BCDA of the Acumatica ERP as Computerized Accounting System (CAS). In addition, ICTD also submitted the results of the Performance Evaluation Feedback of the Acumatica ERP wherein it garnered an overall performance rating of 3.45 (Satisfactory), gathered from twenty two (22) end-users (**Annex “B”**);

**NOW, THEREFORE**, foregoing premises considered, we, the members of the Bids and Awards Committee for Goods, hereby **RESOLVE**, as it is hereby resolved, to recommend the following:

1. To procure the **Acumatica ERP Unlimited Users’ License Subscription on Cloud** through **Direct Contracting**, pursuant to Section 50 (a) of the Revised Implementing Rules and Regulations of Republic Act No. 9184 on Alternative Method of Procurement;
2. To award the contract to **Octal Philippines, Inc./CloudQwest Solutions, Inc.**, with a contract price of **Two Million Ninety-Eight Thousand Nine Hundred Eighty-Seven and 18/100 Pesos (Php2,098,987.18)**, inclusive of VAT all applicable government taxes and fees, and contract duration of twelve (12) months, which will be effective on 01 April 2024 up to 31 March 2025;
3. To issue the corresponding **Notice of Award** to **Octal Philippines, Inc./CloudQwest Solutions, Inc.**; and
4. To direct the **Information and Communications Technology Department (ICTD)**, being the end-user unit, to submit to **BAC-G** copies of the duly conformed **Notice of Award, Notice to Proceed, and Purchase Order/contract agreement**.

**RESOLVED**, at the BCDA Corporate Office on 13 March 2024.

**BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS**

  
**ATTY. ELVIRA V. ESTANISLAO**  
Chairperson

*BAC Resolution No. BG-2024-010 Procurement of Acumatica ERP Unlimited User’s License Subscription through Direct Contracting  
March 2024/Version 1*

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