

JOINT VENTURE SELECTION COMMITTEE (JVSC)

SELECTION OF JOINT VENTURE PARTNER FOR THE COMMERCIALIZATION OF THE INFORMATION AND COMMUNICATIONS TECHNOLOGY INFRASTRUCTURE PROJECT IN NEW CLARK CITY (NCC)

BID BULLETIN NO. 13

In connection with the ongoing Selection of Joint Venture partner for the commercialization of Information and Communications Technology Infrastructure Project in NCC, we are hereby issuing this bid bulletin to provide interested Private Sector Participants (PSPs) of the following:

Responses to the Queries from the Prospective Bidders

| QUERY | SECTION | RESPONSE |
|--|-------------|---|
| 1. With reference to Section 13.2.2 | Section | The withdrawal by the Lead Member |
| of the IPSP Vol. 1, may we | 13.2.2, | or its substitution or replacement |
| humbly request if we can | IPSP Vol. 1 | using an entity not previously |
| revise/alter the Lead Member | | identified in the Consortium's |
| and the structure after the bid | | Business Structure as a Consortium |
| submission considering at that | | Member remains prohibited. The |
| point of submission the detailed | 2, | revision of the structure of the |
| information relating to the | 0 | Consortium is permitted subject to |
| financials and feasibility study | • | the requirements under Section 13.2 |
| are not available in Stage 1 of | | of IPSP Vol. 1. |
| the selection process. | | |
| | | Conditions for substitution of Lead |
| It will become a challenge for the | | Member |
| PSPs to form the appropriate | | |
| investment plan and proposal in | | The substitution and replacement of |
| stage 2 if the Lead Member has | | the Lead Member by another |
| already been predetermined. By | | Consortium Member previously identified in the Consortium's |
| allowing flexibility of the PSPs to | | Business Structure under Annex EF |
| revise its stage 1 eligibility results, the PSP will have more | | 3B of IPSP Vol. 1 – Forms and |
| confidence and room to | | Annexures is now accommodated |
| formulate its strategy that | | and permitted provided that the |
| harmonizes with BCDA's | | following conditions are met: |
| objectives for the Project. | | Tollowing conditions are met. |
| | | 1. The Consortium Member |
| | | replacing (" <u>New Lead</u> |
| | | <u>Member</u> ") the original Lead |
| | | Member must be one that is |









| QUERY | SECTION | RESPONSE |
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| | | Technical Capability Requirement that such Consortium Member was proposed to meet and the Legal Capacity Requirements. (b) The substitute should not be the entities identified in the Business Structure of another Eligible PSP. |
| | an pilin | Subject to Section 13.2.5, the Lead Member may be substituted and replaced by another Consortium Member previously identified in the Consortium's Business Structure under Annex EF-3B of IPSP: Volume 1 - Forms and Annexures provided that the required interest in the Consortium of a Lead Member under this IPSP Volume 1 - Eligibility Documents shall be complied with. |
| 2. In Paragraph 2 of the form, the Consortium is required to declare "business address". As the Consortium is still an unincorporated entity at the time of submission of this document, may we clarify what business address should be included here? Should this be the business address of the Lead Member? | Annex EF-1: Notarized Application to Declared Eligible and Submit Proposal | Yes, the business address in Paragraph 2 of Annex EF-1 refers to the business address of the Lead Member, if the PSP is a Consortium. Annex EF-1 is revised for clarity as follows: 2. In accordance with the IPSP Volume 1 – Eligibility Documents of the NCC ICT Infrastructure Disposition (hereinafter referred to as the "Project"), the (name of PSP), a (partnership/ corporation/ Consortium) with business address at (business address of Consortium |





| QUERY | SECTION | RESPONSE |
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| 3. In Paragraph 3 of this form, the entity that will fulfill the Financial Capability Requirement is required to provide the names of at least two (2) financial institutions where it is a client in good standing. Can you clarify that the entity that will fulfill the Financial Capability Requirement is required to submit the notarized statement/certification required under Section 4.3.1 of the IPSP from only one (1) financial institution, despite the fact that Annex EF-12 requires the disclosure of at least two (2) financial institutions? | Annex EF-12: Notarized Statement of Financial Capability | Member) hereby applies to participate in the Competitive Selection for the Project and submits its Eligibility Documents. (name of PSP) also hereby accepts all the terms and conditions of the Invitation Documents. The entity nominated to fulfill the Financial Capability Requirement is required to submit the notarized statement/certification under Section 4.3.1(b) of IPSP Vol. 1 from at least one (1) financial institution only. For clarity, please note that in case of a Consortium, each Consortium Member will be required to submit the above certification from at least one (1) financial institution only. Accordingly, Paragraph 3 of the Statement of Financial Capability of EF-12 is amended as follows: "(name of entity) is a client in good standing in the following financial |
| , VO | 0 " 101 | institutions (provide the names of at least twoone financial institutions)" |
| 4. With respect to the requirement for the bank to certify that the nominated entity is "qualified to obtain credit accommodations to finance the Project", would BCDA accept a certification from the bank to its clients who are participating to government projects with this caveat on the obtaining of credit accommodation — "qualified to obtain credit accommodations to | Section 4.3.1. | This is acceptable. |





| | QUERY | SECTION | RESPONSE |
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| | finance the Project subject to the | | |
| | bank's due diligence"? | | |
| | | | |
| 5. | Can you clarify the statement in | Bid Bulletin | Bid Bulletin No. 12, item 1 is |
| | Bid Bulletin No. 12, item 1 that | No. 1, item 12 | amended as follows: |
| | "EF-10C must be submitted by | | XXX |
| | the PSP regardless of whether it | | |
| | is using client-facing experience | | Finally kindly note that EF-10C EF- |
| | or in-house experience"? | | 10E must be submitted by the PSP |
| | If a DOD is subscitting all alient | | regardless of whether it is using |
| | If a PSP is submitting all client- | | client-facing experience or in-house |
| | facing experience to fulfill the Design and/or Construction | | experience. |
| | Design and/or Construction Experience Requirements, why | | |
| | does it still need to submit EF- | | 7 |
| | 10C, when the Technical | | _(). |
| | Capability Requirements under | | (Z) |
| | the IPSP clearly state that the | | |
| | eligible projects for submission | | |
| | are either client-facing OR in- | | |
| | house experience. | ·O. | |
| | · | | |
| 6. | Can you clarify the legal basis | Bid Bulletin | The rationale of this requirement is to |
| | and/or rationale for requiring the | No. 12, item 8 | foreclose the possibility of any |
| | PSP Industry Affiliates that are | in relation to | nuisance suit filed by entities under |
| | not part of the Consortium or not | Sec. 2.12, | common control. |
| | otherwise involved in the Bid | IPSP Vol. 1 | |
| | Submission to accept the | | This has been a requirement |
| | qualification criteria for, and | | imposed by the BCDA on most, if not |
| | waive their right to enjoin any | | all, of its projects to prevent a |
| | activity under the Project? | | scenario where the Project is |
| | While the revised Annex EF-6C | | unnecessarily delayed or adversely affected by intra-corporate disputes |
| | no longer requires each PSP | | or controversies involving the entities |
| | Industry Affiliate to execute the | | controlled by or controlling the PSP, |
| | document, the language of | | which, while having no standing or |
| 1 | Annex EF-6C implies that each | | cause whatsoever, would still file any |
| 1 | of the identified PSP Industry | | action to delay or frustrate the |
| | Affiliates still needs to accept the | | proceedings or completion of the |
| | qualification criteria and waive | | Competitive Selection Process |
| | their right to enjoin activities | | including the award of the JV |
| | under the Project. Such | | Agreement and other relevant JV |
| | requirement appears to be | | Documents to the Winning PSP, or |
| | unnecessary for the Project. | | |





| QUERY | SECTION | RESPONSE |
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| May clarify why the Affiliates who are not contracting parties are required to execute the waiver when in fact they are not parties to the contract. | | the carrying out of the awarded JV Agreement. Thus, execution of the Annex EF-6C shall remain required to ensure that the PSP Industry Affiliates accept the qualification criteria and waive their right to enjoin activities under the Project. |
| 7. Can you confirm if our understanding is correct on PSP Affiliate related to ICT industries, that only affiliates in ICT infrastructure industry will be declared. | Annex EF-6C: Acceptance of Criteria and Waiver of Rights to Enjoin Activity | PSP Industry Affiliates is defined in IPSP Vol. 1 as "all Affiliates of the PSP and Consortium Members engaged in the ICT industries" – it is not limited to ICT infrastructure. The phrase "financing, design and engineering, establishment, construction, development, maintenance of ICT infrastructure (amend as applicable)" in EF-6C is only provided as an example of the language that may be used in describing the business of the PSP Industry Affiliate. As indicated therein, the said phrase may be amended as applicable to the business of the PSP Industry Affiliate. For avoidance of doubt, the row pertaining to the description of the business of the PSP Industry Affiliate in Paragraph 4 of in EF-6C is amended to read as follows: financing, design and engineering, establishment, construction, development, maintenance—of—ICT infrastructure, and other activities in the ICT industry (amend as applicable) |





| | QUERY | SECTION | RESPONSE |
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| 8. | Considering item nos. 5 and 7 of | | Please refer to table below on the |
| | Bid Bulletin No. 12, could you | No. 12, items | minimum and maximum allowed |
| | clarify further the minimum and | 5 & 7 | equity interest for Consortium |
| | maximum equity interests of | | Members. |
| | Consortium Members? | | No. Case Minimum Equity Interest in a Consortium Consortium Member Minimum Equity Interest in a Consortium None 30% |
| | | | fulfilling Design AND/OR Construction Experience Requirements ONLY |
| | | illi | 2 Consortium Member fulfilling Maintenance OR Commercializa tion Experience Requirements ONLY |
| | N | SUB | 3 Consortium Member fulfilling Maintenance AND Commercializa tion Experience Requirements ONLY |
| | Courtiolled | | 4 Consortium Member fulfilling Design AND/OR Construction Experience AND Maintenance OR Commercializa tion Requirements |
| 5 | | | 5 Consortium Member fulfilling Design AND/OR Construction Experience AND Maintenance AND Commercializa tion Requirements |





| QUERY | SECTION | RESPONSE |
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| | | 6 Consortium None 30% Members not nominated to fulfill any of the Technical Capability Requirements |

9. In case of a PSP that is a Consortium that intends to comply with the Financial Capability Requirements through its net worth under 3.3.1(a), please clarify how the net worth of each Consortium Member will be considered to determine compliance of the PSP with Financial Capability Requirements.

For example, if Consortium Member A has a net worth of Php2B and will own 60% of the Consortium and Consortium Member B which will own 40% of the Consortium has a net worth of Php1M, will the compliance with the Net Worth requirement be determined using Option 1 or Option 2 below:

Option 1:

| NET WORTH OF CONSORTIUM 1,200,400,000.00 (compliant) | | | |
|--|---------------------------|---------|---------------------------|
| Consortium Member B | 1,000,000.00 | 40% | 400,000.00 |
| Consortium Member A | 2,000,000,000.00 | 60% | 1,200,000,000.00 |
| | Net Worth based on AFS | % share | Net Worth Contribution |

Option 2:

| | % share | Net Worth | Net Worth based |
|---------------------|---------|------------------|------------------|
| | | Contribution out | on AFS |
| | | of 1,000,000,000 | |
| Consortium Member A | 60% | 600,000,000.00 | 2,000,000,000.00 |
| Consortium member B | 40% | 400,000,000.00 | 1,000,000.00 |
| | | | (not compliant?) |

The Financial Capability of a PSP that is a Consortium will be assessed as follows:

| | % Share in the Consortium | Contribution out of PhP 1,000,000,000 | Net Worth needed to pre-qualify (in PhP) |
|------------------------|---------------------------------|---|---|
| Consortium Member A | 60% | 600,000,000 | At least 600,000,000.00 |
| Consortium Member B | 40% | 400,000,000 | At least 400,000,000.00 |

Based on their latest audited financial statements dated not earlier than 30 June 2022, each Consortium Member must possess a net worth that is at least equal to PhP1 Billion multiplied by its proposed percentage of participation in the Consortium. Each Consortium Member satisfy must this requirement. In other words, even if the sum of the net worth of the Consortium Members multiplied by respective percentage participation in the Consortium is at least PhP1 Billion, the Consortium will not be deemed to have met the Financial Capability Requirement if the net worth of one of the Consortium Members is less than PhP1 Billion multiplied by proposed percentage of participation in the Consortium.

In this regard, Section 3.3.1(a) of the IPSP Vol. 1 is amended to read as follows:



| QUERY | SECTION | RESPONSE |
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| Q021(1 | 02011011 | i. The PSP, or a related |
| | | entity as described in |
| | | Section 3.3.2(a)(ii), or the |
| | | Consortium must: |
| | | |
| | | (a) Possess a net worth of at least |
| | | One Billion Philippine Pesos |
| | | (PhP1,000,000,000.00) or its equivalent as of its latest |
| | | audited financial statements |
| | | for the previous three (3) |
| | | financial years, the latest of |
| | | which must be dated not |
| | | earlier than 30 June 202231 |
| | | December 2022 ; or |
| | h. | (b) yyy |
| | × | (b) xxx |
| | 11: | Further, 3.3.2(b) of IPSP Vol. 1 is |
| | | also amended to read as follows: |
| | Ø. | |
| | | |
| . (| 2) | (a) xxx |
| | | (b) If the PSP is a Consortium: |
| · M | | (b) if the field concentation. |
| 7 7. | | i. The Consortium Members, |
| ~O· | | by combining their respective |
| | | net worth <u>based on their</u> |
| | | latest audited financial |
| | | statements dated not earlier than 30 June 2022 31 |
| | | than 30 June 2022 ³¹ December 2022 in |
| | | proportion relation to their |
| Incolitic | | percentage of participation in |
| ~0 | | the Consortium. <u>For</u> |
| | | avoidance of doubt, the |
| | | Consortium will only satisfy |
| | | the Financial Capability Requirements if each |
| | | Consortium Member |
| | | possesses a net worth, |
| | | based on its latest audited |
| | | financial statements dated |





| QUERY | SECTION | RESPONSE |
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| QUEITI | OLOTION | not earlier than 30 June |
| | | 2022, that is at least equal to |
| | | One Billion Philippine |
| | | Pesos (PhP |
| | | 1,000,000,000.00) multiplied |
| | | by its proposed percentage |
| | | of participation in the |
| | | Consortium. |
| 10. In Section 3.3.1(a) of IPSP | Section | The Consortium net worth will be |
| Vol. 1, the net worth shall be | 3.3.1(a), IPSP | determined as discussed in item 9 |
| based on the "latest audited | Vol.1 | above. The Consortium Members |
| financial statements for the | | are required to submit only their |
| previous three (3) financial | | latest audited financial statements |
| years" while the computation | | dated not earlier than 30 June 2022. |
| based on the form of Annex EF- | | |
| 12 shall be based only on the | * | For this purpose, Section 4.3.1 (a) of |
| most recent audited financial | | IPSP Vol. 1 is amended to read as |
| statements. Please confirm that | (/) | follows: |
| the computation of net worth to | 0 | (a) Contified the control of the |
| determine compliance with | ~ ~ | (a)Certified true copy of the latest audited financial |
| Section 3.3.1(a) of IPSP Vol. 1 shall be based only on the most | | statements for the previous |
| recent audited financial | 25 | three financial years, the latest |
| statements. | | of—which must be dated not |
| statements. | | earlier than 30 June 202231 |
| Can you please confirm that for | | December 2022 , stamped |
| purposes of assessing Financial | | "Received" by the BIR or for |
| Capability, only the net worth in | | foreign entities, the appropriate |
| the latest financial statements | | government agency equivalent |
| (2022) will be considered (as | | to the BIR in the foreign country |
| indicated in Annex EF-12), but | | where the foreign entity was |
| the Consortium Members must | | registered for recognition or |
| nonetheless provide its financial | | creation of its legal personality |
| statements for the last three (3) | | or capacity. The certification |
| financial years (2022, 2021, | | (using the form in Annex EF-8 of |
| 2020)? | | IPSP: Volume 1 – Forms and |
| | | Annexures) of the latest audited |
| | | financial statements may be |
| | | issued by the relevant officer of |
| | | the entity that fulfills the |
| | | Financial Capability |
| | | Requirements. However, such |
| | | certified true copy must be |





| QUERY | SECTION | RESPONSE |
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| Jncontrolled | SECTION STATE OF THE PARTY OF T | stamped "received" by the BIR (or the equivalent agency in the case of the foreign entity). In case the Financial Capability Requirement will be fulfilled through a set-aside deposit, a notarized certification from the relevant bank as proof of set-aside deposit indicating the name of the account holder, and the amount of the set-aside deposit; or Further, Annex EF-12 of IPSP Vol. 1 is also amended to read as follows: Required attachment for each entity submitting this form: (i)Certified true copy of the latest audited financial statements for the previous three financial years, the latest of which must be dated not earlier than 30 June 202231 December 2022, stamped "Received" by the BIR or for foreign entities, the appropriate government agency equivalent to the BIR in the foreign country where the foreign entity was registered for creation or recognition of its juridical personality or capacity. The certification (using the form in Annex EF-8 of IPSP: Volume 1 - Forms and Annexures) may be issued by an officer of the entity proposed to meet the Financial Capability Requirement, in which case the certification must be under oath and notarized; or |
| | | 777 |





| QUERY | SECTION | RESPONSE |
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| 11.In Paragraph 2 of the form, the entity that will fulfill the Financial Capability Requirement is required to declare that "it has a minimum net worth equivalent to at least PhP or its equivalent as of its audited financial statements which must be dated not earlier that 31 December 2022, a certified true copy of which is attached to this certificate." However, Section 3.3.1 (a) of the IPSP states that the requirement is that the entity that will fulfill the Financial Capability Requirement must "possess a net worth of at least One Billion Philippine Pesos (PhP 1,000,000,000.00) or its equivalent as of its latest audited financial statements for the previous three (3) financial years, the latest of which must be dated not earlier than 31 December 2022. | Annex EF-12: Notarized Statement of Financial Capability | If the Financial Capability Requirement is proposed to be complied through a minimum Net Worth: (name of entity) has a minimum net worth equivalent to at least PhP (Philippine Pesos) or its equivalent as of its audited financial statements which must be dated not earlier than 31 December 202230 June 2022, a certified true copy of which is attached to this certificate. Please see response to items 9 and 10 above. |





| QUERY | SECTION | RESPONSE |
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| Can you clarify if the current language of Paragraph 2 of this form is still accurate even if it appears to not be consistent with Section 3.3.1 (a) of the IPSP? | | 69/: |
| 12. In case of a Consortium Member that has been recently incorporated and which does not yet have financial statements for the last three (3) financial years, can you please confirm that: a. Only the latest financial statements will be required to be submitted (2022); and b. The computation of net worth to determine compliance with Financial Capability Requirements shall be based only on the most recent audited financial statement (2022). | | Please see response to items 9 and 10 above. A Consortium Member is required to submit only its latest audited financial statement dated not earlier than 30 June 2022. Further, the net worth to determine the compliance of the Consortium with the Financial Capability Requirement shall be determined using the respective latest audited financial statement submitted by the Consortium Members. |

Reminder:

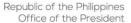
Prospective Private Sector Participants are reminded that, pursuant to Bid Bulletin No. 10, the last day for submission of queries lapsed on 04 March 2024.

This Bid Bulletin No. 13 is being issued to amend, revise, modify and update previous postings/issuances pertaining to the items discussed above related to the subject disposition.

For your guidance and information.

Issued this 7th day of March 2024.







JOINT VENTURE SELECTION COMMITTEE

[SIGNED]
HEDDA LOURDES Y. RULONA
Chairperson

[SIGNED]
VIRGIL M. ALVAREZ
Vice Chairperson

[ON LEAVE]

MARIA SOLEDAD C. SAN PABLO

Member

[SIGNED] [ON CHRIS. Member

[ON OFFICIAL TRAVEL]
CHRISTIAN T. DULDULAO
Member

